



SMA and Blount Enter into Definitive Agreement SMA to Acquire TISCO

PORTLAND, Ore. – November 17, 2016 – Blount International, Inc. (“Blount”) and SMA, Inc. (“SMA”) today announced that they have entered into a definitive agreement in which SMA will acquire certain assets of Blount’s TISCO aftermarket parts business.

Once the transaction is complete, SMA and TISCO’s combined product offering will be among the broadest in the industry. SMA supplies more than 15,000 agricultural parts, primarily implement replacement parts and accessories, while TISCO offers approximately 16,000 tractor, combine, and agriculture equipment parts. “Customers will definitely benefit from the breadth of the combined product offering and the efficiency of doing business with a single supplier,” said Jerry Johnson, President of Blount’s Farm, Ranch, and Agriculture Division. “The TISCO brand has been part of our family since 1999 and I am excited to watch SMA grow and strengthen its presence in the marketplace.”

SMA is committed to a smooth integration of the business to ensure a seamless customer experience. “Our acquisition of TISCO will allow us to improve service to our customers in many ways,” said Rodger Hurt, Jr., SMA President. “In particular, service will be enhanced through expanded distribution, more intensive field representation, and of course, added breadth to our product offering. It’s a good fit. TISCO has deep roots as a focused, family-run business, as do we.”

The transaction is expected to close in late December, 2016.

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About SMA, Inc.

Founded 1964, SMA is a privately-held company owned by the Hurt family of Jonesboro, Arkansas. Serving farm supply retailers throughout the United States, SMA is a leading supplier of farm implement replacement parts and accessories. Customers are supported by a national network of distribution centers and sales offices strategically located in Jonesboro, Arkansas (headquarters); Corsicana, Texas; Des Moines, Iowa and Fresno, California. Along with industry-leading brands, SMA markets products under the AgSmart, StorSmart, PickSmart, and IceBin labels. For more information about SMA, visit www.smalink.com.

About Blount International, Inc.

Blount is a global manufacturer and distributor of products for consumers and professionals and operates primarily in two market segments: Forestry, Lawn, and Garden (“FLAG”); and Farm, Ranch, and Agriculture (“FRAG”). Blount also serves the construction market. Blount sells its products in more than 115 countries around the world, marketing under the brand names of Oregon®, Carlton®, Woods®, TISCO®, SpeeCo®, CF®, Wain-roy®, Alitec®, Gannon®, ICS®, and Pentrunder®. For more information about Blount, visit www.blount.com.

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